



## Head of Project Management - International

Tentamus Group is a laboratory company with a core presence in Europe, UK, Israel, Asia and North America. We test and consult on products involving the human body with strong focus on food, pharmaceuticals, nutritional supplements, medical devices and cosmetics. With our Headquarters in Berlin, Tentamus is represented in 100 locations across 23 countries, with just under 4,000 highly trained staff members.

VelaLabs, a Tentamus Pharma Company, is seeking a commercially driven and transformational Head of Project Management to build and lead a cross-site project management organisation across our pharmaceutical laboratory services. As part of our next growth phase, we are expanding our capabilities and strengthening our leadership team.

This is not a traditional PMO role. The position carries primary responsibility for the commercial performance, revenue recognition, and profitability of project-based business. It represents the key differentiator to a classical operational PM function and is central to aligning delivery excellence with profitable growth.

We are seeking a leader who can transform project management from a coordination-focused function into a commercially accountable business partner actively contributing to growth, customer retention, and customer expansion.

### Our Offer

- Opportunity to play a key role in shaping the company's future development
- Competitive base salary with performance-based incentive structure
- Permanent employment contract with long-term career prospects
- Flexible working hours and hybrid options, supporting a strong work-life balance
- Collaborative work environment with opportunities for cross-functional leadership

### Your Key Responsibilities

- Lead and develop a cross-site project management organization
- Drive commercial performance, forecasting accuracy, and revenue recognition
- Build scalable and standardized PM structures, governance, and KPI frameworks
- Strengthen executive-level customer engagement and key account governance



- Partner closely with Sales, Operations, and Finance to support profitable growth
- Drive identification of upselling and additional service opportunities
- Establish a commercially focused and performance-driven PM culture
- Responsibility for our global project portfolio

### Your Profile

- Degree in Life Sciences and formal Project Management certification
- 8+ years of project management experience within CRO, biotech, or laboratory services
- Strong commercial mindset with experience in revenue ownership and customer-facing roles
- Experience leading multi-site or cross-functional PM organizations
- Structured, delivery-focused leadership style combined with strong business acumen
- Confident communicator with executive-level customer interaction experience
- Fluent English required; German advantageous

### Why Join Us?

This is a high-impact leadership role with direct influence on revenue growth, customer retention, and the future scalability of our European organisation. You will help shape a modern, commercially accountable project management function positioned as a true competitive advantage.

In line with our collective agreement, we offer an annual gross salary starting from €70.000 The actual salary will be based on qualifications and experience.

**Gender, age, ethnic background, sexual orientation, or disabilities are irrelevant. We support diversity!**

Have we piqued your interest? We look forward to receiving your application. Please send it to:

**VelaLabs GmbH & Tentamus Pharma**

Attn: Ramona Eibl

[jobs@vela-labs.at](mailto:jobs@vela-labs.at)